

**THƯ THÔNG BÁO****V/v: Điều chỉnh tăng giá sản phẩm chiếu sáng Philips****Kính gửi: Quý khách hàng kênh OEM**

Công ty TNHH Signify Việt Nam xin chân thành cảm ơn Quý khách hàng đã hợp tác và tín nhiệm sản phẩm của Công ty chúng tôi trong thời gian qua.

Do ảnh hưởng của chi phí vật liệu thô (nhựa, kim loại, giấy, IC) tăng cao từ năm 2020 đến nay ảnh hưởng đến chi phí giá thành sản phẩm trong thời gian vừa qua. Bằng những cố gắng vừa qua trong Q1, Q2 để ổn định giá thành sản phẩm bán ra của kênh OEM tại Signify Việt Nam, công ty TNHH Signify Việt Nam xin trân trọng thông báo điều chỉnh giá sản phẩm của kênh OEM như sau:

- Danh sách sản phẩm và mức tăng: theo bảng ở Phụ lục 1.
- Thời gian hiệu lực: Áp dụng cho các đơn hàng phát sinh từ ngày 11/08/2021.
- Những đơn hàng phát sinh trước ngày 11/08/2021 sẽ áp dụng theo giá cũ khi thỏa tất cả các điều kiện sau:
  - o Khách hàng lấy toàn bộ hàng ngay khi Signify có hàng tại Việt Nam.
  - o Đơn hàng không được chia theo tháng.
  - o Trường hợp hàng không về đủ theo số lượng của đơn hàng, sẽ được áp dụng giá cũ đến khi Signify cung ứng đủ số lượng.

Rất cảm ơn Quý khách hàng tiếp tục đồng hành cùng Công ty chúng tôi.

**Trân trọng kính chào!****Phùng Hoài Dương**

Tổng Giám Đốc

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## Phụ lục 1: Danh sách hàng hóa và mức tăng giá

BG	BU	MAG	Nhóm sản phẩm	Tỷ lệ tăng
Conv. Products	Conv. Electr.	eFluo Fix	EB-C	12.0%
Conv. Products	Conv. Electr.	eFluo Fix	EB-Ci	16.0%
Conv. Products	Conv. Electr.	eFluo Fix	HF-P III TL5	16.0%
Conv. Products	Conv. Electr.	eFluo Fix	HF-P III TL-D	12.0%
Conv. Products	Conv. Electr.	eFluo Fix	HF-S II	12.0%
Conv. Products	Conv. Electr.	eFluo Fix	HF-R/ HF-Ri/ HF-Matchbox	16.0%
Conv. Products	Conv. Electr.	eHID Indoor	HID-AV/CV/ PV	15.0%
Conv. Products	Conv. Electr.	eHID Outdoor & Industry	HID-DV PROG Xt	10.0%
Conv. Products	Conv. Electr.	Ignitors / Capacitors / Electrical Units	CP/ CA	16.0%
Conv. Products	Conv. Electr.	Ignitors / Capacitors / Electrical Units	CWACAP 30	35.0%
Conv. Products	Conv. Electr.	Ignitors / Capacitors / Electrical Units	ESC 02	16.0%
Conv. Products	Conv. Electr.	Ignitors / Capacitors / Electrical Units	SI/ SN/ SU 50/ SU 52	16.0%
Conv. Products	Conv. Electr.	Ignitors / Capacitors / Electrical Units	SU 42-S	35.0%
Conv. Products	Conv. Electr.	mHID	BHL/ BHLE/ BMH/ BSD/ BSN/ BNSE/ CWA	35.0%
Conv. Products	Conv. Electr.	Transformers	ET-E 60	25.0%
Conv. Products	Conv. Lamps	GLS Others	PAR38 IR/ R125 IR	16.0%
Conv. Products	Conv. Lamps	Health & Industry	Đèn bắt côn trùng, đèn UVB, đèn máy in/photo	18.0%
Conv. Products	Conv. Lamps	HID Indoor	CDM-T/TC/TD/Tm	25.0%
Conv. Products	Conv. Lamps	HID Indoor	CDM-R/Rm	10.0%
Conv. Products	Conv. Lamps	HID Indoor	MHN-TD	25.0%
Conv. Products	Conv. Lamps	HID Outdoor	HPI/MH	18.0%
Conv. Products	Conv. Lamps	HID Outdoor	Artcolour/ MH(1000/1500)/ HPI-T/ SON/SON-T/ CPO-TW/ CDM-TT	10.0%
Conv. Products	Conv. Lamps	Purification	TUV	5.0%
Conv. Products	Conv. Lamps	TL Lamps	TL5 Essential	45.0%
Conv. Products	Conv. Lamps	TL Lamps	MASTER TL5	35.0%
Conv. Products	Conv. Lamps	TL Lamps	Master TLD-90 De Luxe/ Graphica/ F32T8	45.0%
Conv. Products	Conv. Lamps	TL Lamps	TL-D 15W	35.0%
Conv. Products	Conv. Lamps	TL Lamps	TL-D 18W/ 30W/ 36W Super 80	45.0%
Conv. Products	Conv. Lamps	TL Lamps	F48T12	35.0%
Conv. Products	Conv. Lamps	TL Starters	Starters	50.0%
Dig. Products	LED Electronics	Emergency	TrustSight	5.0%
Dig. Products	LED Electronics	Global LED RDL	Certaflux RDL, LED Power Driver	5.0%
Dig. Products	LED Electronics	LED Accessories	RDL Accessories	10.0%

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Dig. Products	LED Electronics	LED Accessories	Connector WP	10.0%
Dig. Products	LED Electronics	LED Accessories	Reflector High Bay, FastFlex IP Connector, CertaFlux Connector	10.0%
Dig. Products	LED Electronics	LED Accessories	Fortimo LED Accessories	10.0%
Dig. Products	LED Electronics	LED Accessories	Certaflux PLM Accessories	10.0%
Dig. Products	LED Electronics	LED Constant Voltage	ET-E/ ET-S	16.0%
Dig. Products	LED Electronics	LED Constant Voltage	Economic LED Transformer/ Dimmable LED Transformer	16.0%
Dig. Products	LED Electronics	LED Constant Voltage	LED Transformer/ CertaDrive LED Transformer/ CertaDrive	12.0%
Dig. Products	LED Electronics	LED Constant Voltage	Fortimo/Certaflux LEDFlex	12.0%
Dig. Products	LED Electronics	LED Drivers Linear	All	10.0%
Dig. Products	LED Electronics	LED Drivers Others	SPD	10.0%
Dig. Products	LED Electronics	LED Drivers Outdoor	All	12%, 16%
Dig. Products	LED Electronics	LED Drivers Point	All	6.0%
Dig. Products	LED Electronics	LED Drivers Point	Xitanium 50W/s	16.0%
Dig. Products	LED Electronics	LED Modules Linear	LED Strip, LED Line	12.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo Fastflex	8.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo/Certaflux Highbay	8.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo LED LLM 1100	20.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo LED LLM 1800	30.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo LED LLM 3000	50.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo LED LLM 4500	40.0%
Dig. Products	LED Electronics	LED Modules Outdoor	CertaFlux PLM II	8.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo/Certaflux FastFlex IP	8.0%
Dig. Products	LED Electronics	LED Modules Outdoor	Fortimo FastFlex IP UHE	20.0%
Dig. Products	LED Electronics	LED Modules Point	Fortimo/Certaflux SLM	8.0%
Dig. Products	LED Electronics	LED Modules Point	CertaFlux DLM/ DLM ES	8.0%
Dig. Products	LED Electronics	LED Modules Point	Fortimo DLM R111	8.0%
Dig. Products	LED Electronics	LED Modules Point	FORTIMO LED DLM FLEX	20.0%
Dig. Products	LED Electronics	LED Modules Point	CertaFlux DL-S/ SLS/	8.0%
Dig. Products	LED Electronics	LED Modules Point	Fortimo DLM ES	8.0%
Dig. Products	LED Electronics	LED Modules Point	Fortimo SLM ES	20.0%
Dig. Products	LED Electronics	OEM Luminaires	Fortimo/Certaflux LED Panel	20.0%
Dig. Products	LED Electronics	Specialties	EasyAir	6.0%
Dig. Products	LED Electronics	Specialties	SR Connector/Cap	10.0%
Dig. Products	LED Lamps&Luminaires	Disinfection lighting	UVC disinfection desk lam	10.0%
Dig. Products	LED Lamps&Luminaires	LED Bulbs	LEDGlobe	20.0%
Dig. Products	LED Lamps&Luminaires	LED Bulbs	LEDClassic	10.0%
Dig. Products	LED Lamps&Luminaires	LED Bulbs	MAS LEDbulb	10.0%

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Dig. Products	LED Lamps&Luminaires	LED Bulbs	LED Bulb Other	10%, 20%
Dig. Products	LED Lamps&Luminaires	LED Candles & Lustres	MAS LEDcandle	10.0%
Dig. Products	LED Lamps&Luminaires	LED HID	Tforce	10.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	GU10 ExpertColor	10.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	GU10 Others	5.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	MAS MR16	20.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	MR16 800/1000/1200	20.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	MR16 Others	5.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	AR111	20.0%
Dig. Products	LED Lamps&Luminaires	LED Spots	PAR	5.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAScon LEDtube IA	40.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	OCC Sensor	40.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	LED PLC/ PLL	8.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	LEDtube T5	8.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	CorePro/ESS LEDTube T8	8.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDTube HO 1500mm T8	20.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDTube HO 1200mm/ 900mm/ 600mm T8	12.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	Master LEDTube T8	8.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDTube 1200mm 3700lm T8	8.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDtube UE T8	20.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDtube STD T8	8.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDtube UO T8	12.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	CorePro LEDtube HF T8	50.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDtube HF HO/UO T8	12.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDtube UN UO T8	12.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS LEDtube Spectrum	20.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	MAS Ledtube DC	20.0%
Dig. Products	LED Lamps&Luminaires	LEDtube	Sensor LEDtube	20.0%
Dig. Solutions	Prof Luminaires	Indoor Standalone Controls	UID	10.0%
Dig. Solutions	Prof Luminaires	Linea	Certaflux LED Panel	20.0%

